



## WKF&C Expands Into Atlanta

### Lisa Ciancio is A.V.P - Professional Lines at WKF&C Agency of the South, Inc.

**Melville, New York and Atlanta, Georgia** - Thomas J. Kennedy, President and CEO of WKF&C Agency, Inc. announced plans to expand their operation into the Southeast with the appointment of Lisa Ciancio as Assistant Vice President - Professional Lines. Ciancio will be based out of Atlanta, Georgia and will service the needs of the wholesalers situated in GA, AL, FL, NC, SC, VA, TN, LA, AR and MS. A professional lines specialist, she will be responsible for all activities for the new Atlanta office handling both new and renewal business.

According to Mr. Kennedy, "As we continue to expand, we seek out highly qualified underwriting professionals to spearhead this growth. We are fortunate that Lisa has accepted this responsibility. Her enthusiasm and professional lines expertise is a real asset to our company."

#### **ABOUT LISA CIANCIO**

Prior to joining WKF&C, Ciancio was most recently an independent consultant leveraging her executive and professional liability skills to provide program analysis and identify cross-selling opportunities for commercial insurance brokerages. From 2005 to 2008 at Beecher Carlson, she designed, brokered and implemented multi-line and multi-layered executive and professional liability programs for public and private corporations. Prior to that she was employed at Marsh & McLennan in Atlanta, GA providing brokerage and insurance consultation related to D&O, EPL, Fiduciary and Professional Liability products throughout the mid-South region.

Throughout her career, Ciancio has continued to demonstrate financial acumen and held regional responsibility underwriting professional liability risks for financial institutions, mutual fund advisors and venture capital firms. Prior to beginning her insurance career in 2002 at Axis U.S. Insurance (Kemper Financial Insurance Services) Ciancio was employed at Navigant Consulting, Inc. as an Associate Consultant.

Ciancio attended Creighton University in Omaha, Nebraska and Georgia State University in Atlanta, Georgia where she graduated cum laude and earned a Bachelor of Business Administration in Accounting.

The new Atlanta office address is WKF&C Agency of the South, Inc., 3348 Peachtree Road, Tower Place 200, Suite 700, Atlanta, GA 30326. Office Phone: (678) 954-4851 • Fax: (678) 668-8935. Lisa Ciancio can be reached at [lciancio@wkfc.com](mailto:lciancio@wkfc.com).

#### **ABOUT WKF&C AGENCY, INC.**

WKF&C Agency, Inc. is one of the premier Managing General Agents in the Excess & Surplus Lines marketplace. Founded in 1994, WKF&C began by offering two products - property and special event coverage. The firm has grown significantly and now operates from nine strategic underwriting locations. They offer many types of insurance products from admitted and non-admitted carriers, all possessing a minimum of A+/A (superior) ratings from A.M. Best.

WKF&C is headquartered in New York with branch offices in Connecticut, Massachusetts, Illinois, Virginia, Georgia and California. Their product line includes but is not limited to Property, Boiler & Machinery, Wind and Earthquake Deductible Buy Backs, General Liability, Inland Marine, Miscellaneous Professional Liability, Allied Health, Special Events and Weather. More information about the company is available on their website at [www.wkfc.com](http://www.wkfc.com).

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