



## WKF&C Agency, Inc partners with Insurance Company of the West (ICW) for a new Commercial Earthquake Program

**San Francisco, California...** WKF&C and ICW announce a new strategic partnership. WKF&C will offer earthquake insurance on a monoline basis for select commercial business.

According to Michael Sillat, President of WKF&C, “ We are pleased and proud to announce this new alliance with ICW.” He added, “ WKF&C believes the offering of the earthquake product line will increase our value added position with our brokers and meet their end goal of bundle marketing. We are now offering one-stop shopping for property insurance.”

### **About the Program**

The new program is available in all 50 states on admitted paper. Minimum premium starts at \$2,500. Earthquake coverage will automatically be offered to select WKF&C clients at renewal (based on risk acceptability). It will be available for new business accounts.

The relationship is intended to compliment the broker’s existing relationship with ICW. The partnership between ICW and WKF&C will focus on the smaller, transactional EQ accounts that ICW might normally not see from their producer base.

### **About ICW Group**

Privately held ICW Group represents a group of multi-line property and casualty insurance carriers providing workers’ compensation, earthquake and personal / business auto insurance. Its member companies consist of Insurance Company of the West, Explorer Insurance Company and Independence Casualty and Surety. Based in San Diego, ICW Group continues to transform itself into an insurance industry leader dedicated to meeting the needs of its Agents and the people and companies they insure. More information is available at [www.icwgroup.com](http://www.icwgroup.com).

### **About WKF&C Agency, Inc.**

WKF&C Agency, Inc. is one of the premier Managing General Agents in the Excess & Surplus Lines marketplace. Founded in 1994, WKF&C began by offering two products - property and special event coverage. The firm has grown significantly and now operates from eight strategic underwriting locations. They offer many types of insurance products from admitted and non-admitted carriers, all possessing a minimum of A+ / A (superior) ratings from A.M. Best.

WKF&C is headquartered in New York with branch offices in California, Texas, Illinois, Virginia, Georgia and Connecticut. Their product line includes but is not limited to Property, Boiler & Machinery, Wind and Earthquake Deductible Buybacks, General Liability, Inland Marine, Miscellaneous Professional Liability, Allied Health, Special Events and Weather. More information about the company is available on their website at [www.wkfc.com](http://www.wkfc.com).

For more information, please contact Tom Curran, Senior Vice President - Marketing, direct at (480) 329-4919 • Email: [tcurran@wkfc.com](mailto:tcurran@wkfc.com)

WKF&C headquarters’ address is One Huntington Quadrangle, Suite 4N20, Melville, NY 11747. PHONE: (631) 756-3000 • [www.wkfc.com](http://www.wkfc.com)

